

Let's talk Cloud

Easily register, discover and configure application components

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What Is (True) Cloud Computing?



The on-demand delivery of IT resources over public or private networks with zero up-front costs, no long-term contracts, and pay-as-you-go pricing



Why Are Customers Adopting Cloud Computing?

Seven main benefits experienced by customers

- 1. It replaces up-front capital expense with low variable cost
- 2. It offers lower total costs than companies can achieve themselves
- 3. It provides pricing-model choice to support variable and stable workloads
- 4. It drives down IT costs, both up-front and ongoing
- 5. It offers premium security capabilities at non-premium prices
- 6. It supports highly available workloads for a fraction of the cost
- 7. Agility and speed of innovation



Cloud is the New Normal





Paving the Way for Government Reinvention



