



Digital Transformation

The Future of Work & the Young Professional

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Digital Transformation Defined

"Digital transformation marks a radical rethinking of how an organization uses technology, people and processes to fundamentally change business performance."

**George Westerman,
MIT principal research scientist and
author of Leading Digital: Turning Technology Into Business Transformation.**



A Global Outlook

What's Happening in the World of Work ?

Current shortfall of 1.8 billion jobs

Trapp, 2012

2 billion jobs to disappear by 2030

US futurist Thomas Frey, 2012

<http://www.futuristspeaker.com/2012/02/2-billion-jobs-to-disappear-by-2030>

2013 BIGGEST BUSINESSES & FASTEST GROWING INDUSTRIES

1

GREEN & SUSTAINABLE ENERGY

Originated to urge people to aim for sustainability and to help protect the environment.

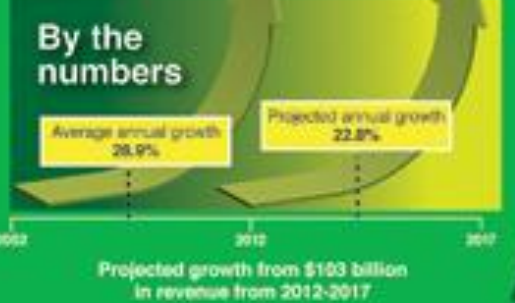
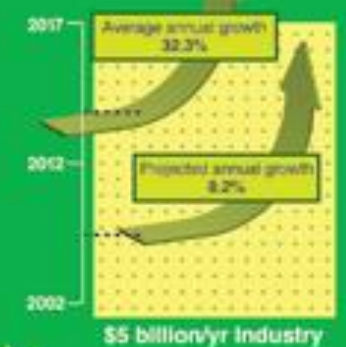
REASON FOR GROWTH
To protect the environment

20%
GROWTH
(YOY)



"Green homes" are now being built to expand the green concept out of commercial buildings.

LEED
Leadership in Energy and Environmental Design
Started in 1998 and is now quickly expanding into many modern construction projects.



Major Player: The Turner Corporation



SOLAR

Solar panels play a large part in the green movement.

Major Player: Sunpower
Popular Formation Type: B-Corporation, 501C3 or LLC

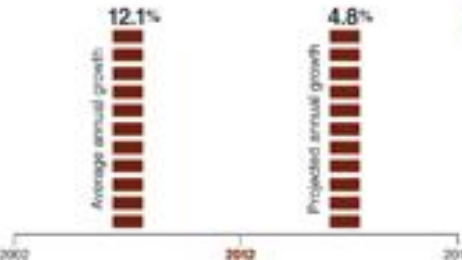
2

Personal care

Reinforce "way of life" from the beginning.

Alternative Exercise

Pilates and yoga studios, personal fitness training and massage therapy.



Reason for growth
Self and wellness improvement is a priority to combat health issues

15%
GROWTH
(YOY)

Popular Formation Type: LLC

Self-Tanning Products

Reason for growth

Risk of UV light exposure and skin cancer affecting this decision.



Small industry with only 2,500 employees.

3

ONLINE AND FOR-PROFIT EDUCATION

REASON FOR GROWTH

- Accessibility (classes taught online)
- Budget cuts/strict entry requirements to public/private institutions



\$28 billion/year

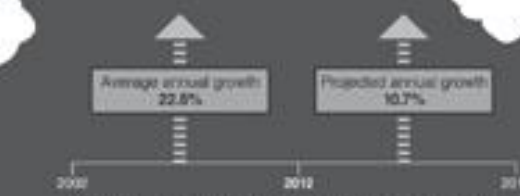
- Online Business Education
- Tech Training in Education
- Educational Software
- Online Consulting

13% of US college enrollment through for-profit colleges

47% of defaults on loans

For-Profit Universities

- Charge higher tuition (up to 4x)
- Draw higher debt
- Require more financial aid than public/private universities



Popular Formation Type: Corporation

As economy grows and becomes more competitive, post-secondary education becomes more necessary.

Social Network Games

\$609 million in revenue in 2012

Projected annual growth 2.2%

Average annual growth 128%

Reason for growth

New industry, proliferation of social network usage, entertainment trends

Expected to become a billion dollar industry in 5 years

Popular Formation Type: LLC or DBA

Major Players: Zynga, Electronic Arts, Walt Disney Company, FarmVille, Texas HoldEm Poker, Bubble Safari

Projected annual growth 128%

downloads grows 11% in 2013 Q1

5

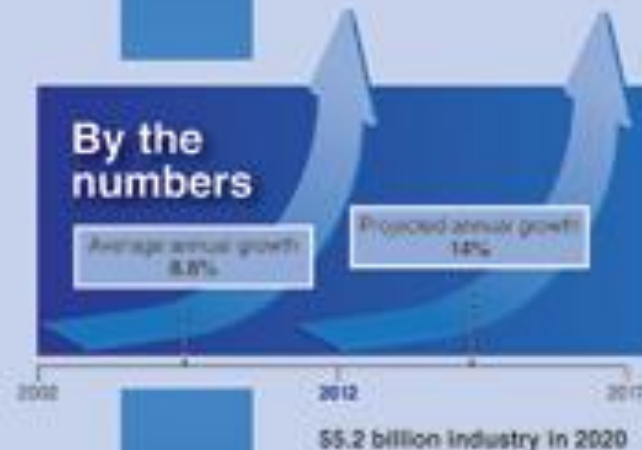
MOBILE APPS

Reason for growth:
New industry, ever-expanding user base with smartphones and tablets becoming more attainable at all price ranges
Popular Formation Type: LLC or DBA

6

3D PRINTING

By the numbers



Reason for growth: Allows for the creation of 3D solid models and objects from a digital copy.

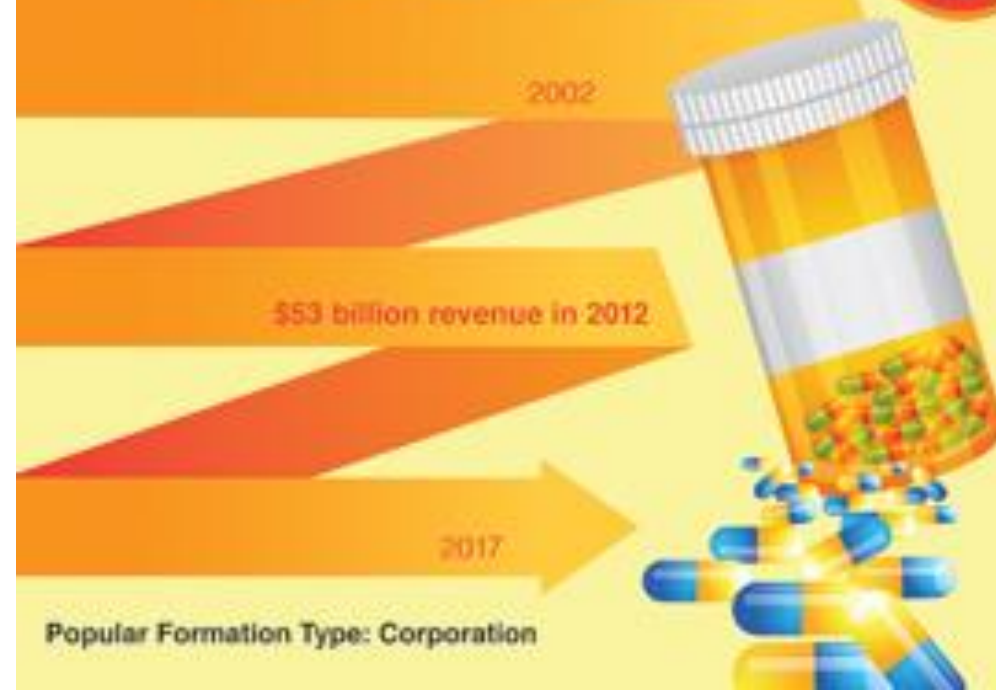


"3D printing has the potential to revolutionize the way we make almost everything"
- President Obama

Popular Formation Type:
Corporation

GENERIC PHARMACY

7



Reason for growth:
Less expensive medicine is in high demand.

Health care costs continually increase.

Average annual growth 9.6%

Projected annual growth 6.3%

Popular Formation Type: Corporation

The background is a solid dark purple. It features three large, organic, fluid shapes in shades of blue and light purple. One shape is in the top left corner, another is a large, elongated shape in the center-left, and a third is a smaller, more rounded shape in the bottom left corner. The text "What will the future look like?" is centered horizontally and partially overlaid by the central organic shape.

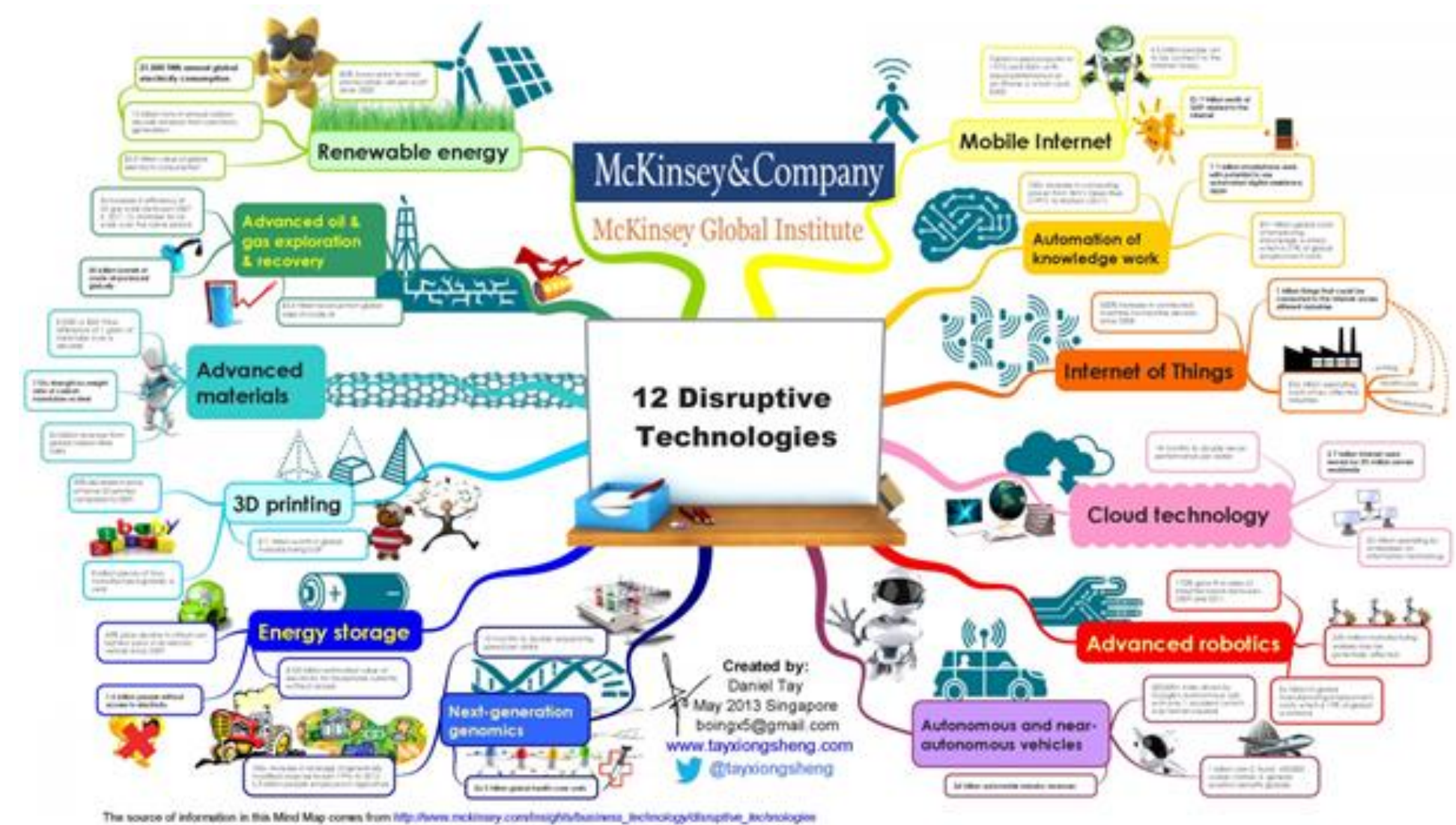
What will the future look like?

The background features a dark purple gradient with several large, organic, fluid shapes in lighter shades of purple and blue. A large, semi-transparent circle is centered in the frame, serving as a backdrop for the text.

Here are some predictions



Chaotic Environment



Disruptive Technologies



Transport

The background is a solid dark purple. On the left side, there is a large, organic, wavy shape in a lighter shade of purple and blue, resembling a splash or a large drop. In the upper center, there is a small, elongated, bean-like shape in a similar color. In the lower center, there is a circular shape with a gradient from dark purple to a lighter blue, giving it a 3D, glowing appearance.

Work Skills for the Future

Work Skills for the Future

- **Sense making - ability to determine deeper meanings**
- **Social intelligence - ability to connect with others**
- **Novel and adaptive thinking**
- **Cross-cultural competency**
- **Computational thinking - ability to translate data into abstract concepts and understand data-based reasoning**
- **New-media literacy - ability to assess & develop content for new media forms and to use these for persuasive communication**